

Profile: Richardson GMP

Richardson GMP Limited* (Richardson GMP) is a leading, independent wealth management firm, serving Canada's most successful families and entrepreneurs. The firm is national in scope with 114 Investment Advisory teams in 16 cities and has assets under administration of over \$12 billion.

Partnering with GMP Capital Inc., Richardson GMP draws upon the strengths of GMP Capital Inc., one of the country's most dynamic investment dealers with proven expertise in both wealth management and capital markets. It also leverages James Richardson & Sons, Limited's proven experience as one of the most trusted names in Canadian financial services with a legacy spanning over 70 years in providing comprehensive advice and exclusive wealth management solutions to Canada's high net worth investors. Richardson GMP is well positioned to advance its leadership position. Bringing together Canada's top Investment Advisors, an experienced management team and knowledgeable support staff will be a catalyst for proprietary investment products and wealth management innovation.

We believe that our strengths and synergies are consistent with the evolving expectations of our clients. They look to us for leadership, best practices, and comprehensive and innovative solutions to grow and preserve their wealth.

Key Facts

- Over \$12 billion in Assets Under Administration as at March 2010
- National presence with offices in 16 cities.
- GMP Private Client L.P. and Richardson Partners Financial Limited were the two top ranked firms in the Investment Executive's Brokerage Report Card
- Richardson GMP Limited is a member of the Investment Industry Regulatory Organization of Canada (IIROC) adhering to the stringent rules and regulations set by the IIROC with respect to consumer protection and record keeping. Richardson GMP Limited is also a member of the Canadian Investor Protection Fund
- James Werry, past CEO and President of GMP Private Client L.P. assumes the role of CEO of Richardson GMP Limited, while Sue Dabarno, past President and CEO of Richardson Partners Financial Limited, assumes the role of Executive Chairman of the Board
- The Richardson family and GMP Capital Inc. will maintain a significant interest in Richardson GMP Limited

Investor Highlights

- Bringing Strengths Together: Richardson GMP is an ideal combination of history, financial strength and innovation, achieved by uniting the Richardson family legacy with one of Canada's most dynamic and innovative investment dealers.
- Best in Class: Over the past two years, GMP Private Client and Richardson Partners Financial dominated the top two positions in the Investment Executive Brokerage Report Card and earned high scores for providing wealth management solutions for high net worth clients, ethics, stability, technology, compliance, product offering and innovative investments among many others.

- **Better Positioned to Serve Clients:** Richardson GMP delivers access to the advice of Canada's leading Investment Advisors and an enhanced portfolio of exclusive wealth management services. We are positioned to tailor business and family wealth management services to each client's unique needs. The relationship with GMP Capital Inc. brings investment banking, asset management, expanded private equity opportunities, trade desk capabilities and equity research among others.
- **Committed to Client Security:** Richardson GMP is committed to preserving and growing its clients' wealth. Clients can be assured of the highest level of corporate governance and adherence to stringent rules and regulations set by the Investment Industry Regulatory Organization of Canada and the Canadian Investor Protection Fund. Richardson GMP has also secured a separate insurance policy with Lloyd's of London, which effectively doubles the basic account coverage provided by CIPF to \$2 million per general account and separate account. Our philosophy has always been to put the interests of our clients first, in the belief that our own success will follow.

National Presence

Richardson GMP has an expanded national presence with offices in 16 cities across Canada.

